



ESA-T. Pesquet

# ENHANCING TOURISM ANALYTICS THROUGH MOBILE NETWORK DATA: A CASE STUDY OF VENICE AND THE VENETO COAST

B. Zamengo<sup>1</sup>, A. Zaramella<sup>2</sup>, L. Mancino<sup>2</sup>, D. Cappellari<sup>1</sup>, D. Di Sorte<sup>2</sup>  
1: Motion Analytica; 2: Vodafone Italy



# MOBILE ANALYTICS

## MOBILE TELCO DATA



Big data analysis suite based on Vodafone Italia network



300k network cells  
98% of Italy



>20 million customers  
in Italy



Privacy by design:  
aggregated & anonymized  
data



1/3 Italian customers



40% of foreign  
users roaming-in



Collective behaviour of  
homogeneous groups



FASTWEB + vodafone

# MOBILE ANALYTICS

## KEY METRICS

### Location and footfall

Unique visitors and total visitors within an area and by time slot

### Temporal and spatial comparison

Possibility to compare the various indicators in several periods or on several areas

### Insights

Digital Grade, Spending Power, Dwell time, Frequency of Visit, Distance Traveled

### Socio-demographic

Gender, age, origin (nationality for foreigners, municipality and zip code for Italians), place of work

### Profiles

Inhabitants, Tourists, Habituals, Visitors



### Origin - Destination Matrix

Tracking the users from the point of origin to the destination with information on the means of transport



## References

(BD4T) Methodologies for the integrated interpretation of Big Data to favour a holistic understanding of touristic phenomena.



### GOAL:

Use telco & spending Big Data to enrich tourism statistics and go beyond limits of official data

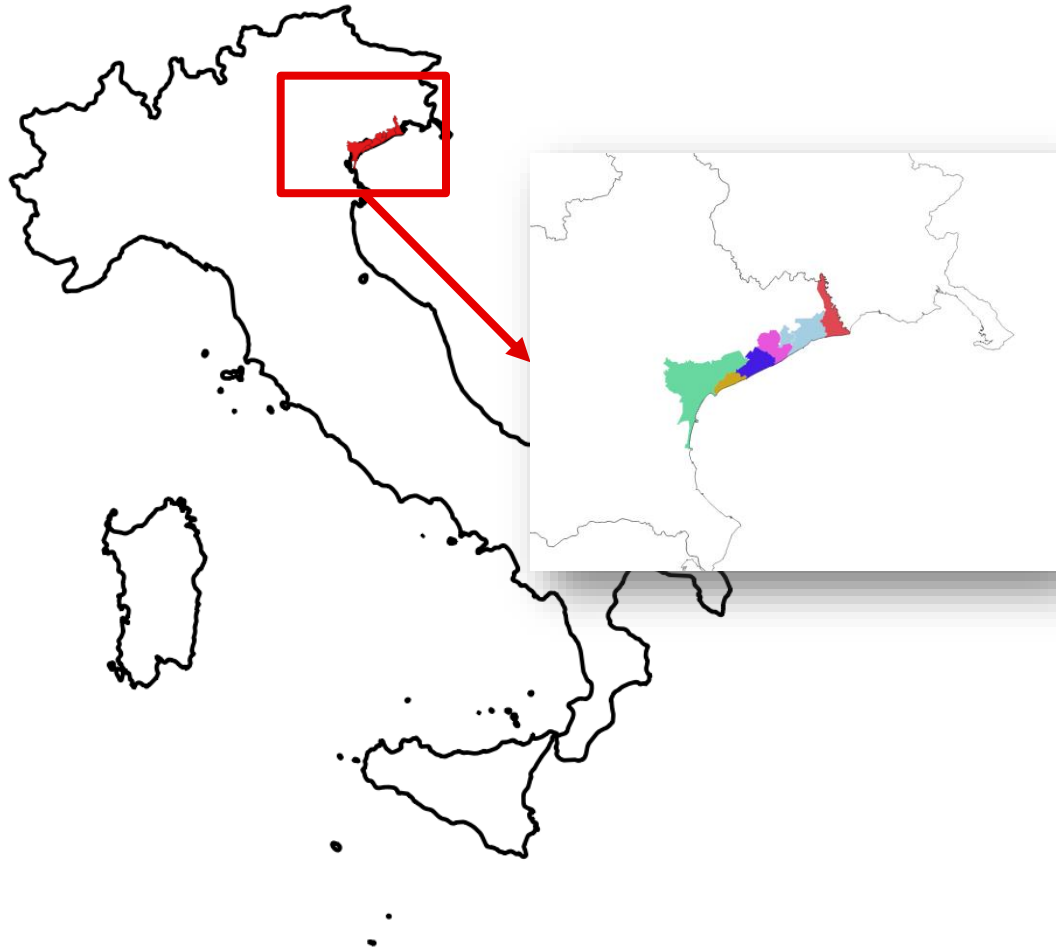
### INNOVATION:

- Higher granularity & faster results
- New tourist definitions based on real visitation behavior
- Integrated methodology combining telco, official stats, and spending data

### SCOPE:

Analysis on Venice and Veneto's coast main destinations

# MNO BIG DATA PROJECT



## Target Area:

- Venice with sub-zones: Cannaregio, San Marco, Lido, Murano
- Seaside destinations: Cavallino Treporti, Jesolo, Eraclea, Caorle, Bibione

## Target period:

- Years 2023 and 2024

## Objective:

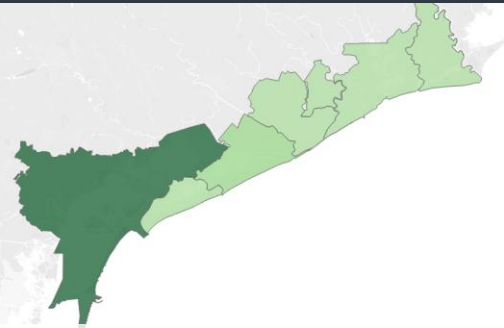
Understanding tourism dynamics in Venice and Veneto coast:

- Get high frequency (daily) data and insights
- Understand tourists' behavior at sub-municipal level
- Analyze city users' "identikit" and behavior (same-day visitors, workers, habitual visitors)



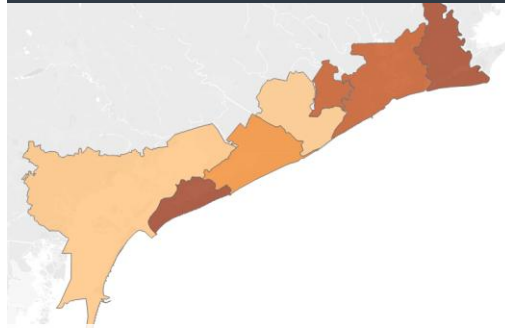
# VENICE AND THE VENETO COAST: AN OVERTOURISM PHENOMENA?

## RESIDENTS



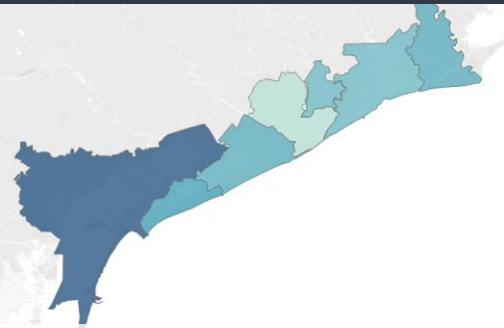
Residents range: 11k - 250k

## “OVERTOURISM”



Index from 40 to 500

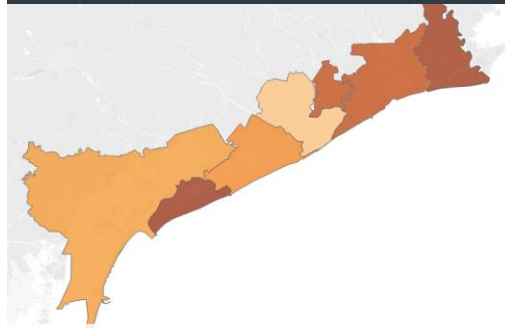
## PRESENCE



Presences range: 480k - 13.3M

Data source: ISTAT 2024

## “OVERTOURISM” \*



Index from 40 to 500

\*w/o “Terraferma” residents

## CONTEXT:

- Venice & Veneto coast are overtouristic areas: they attract more visitors than infrastructure can sustain
- Measuring overtourism is crucial for informed policies
- Index definition:

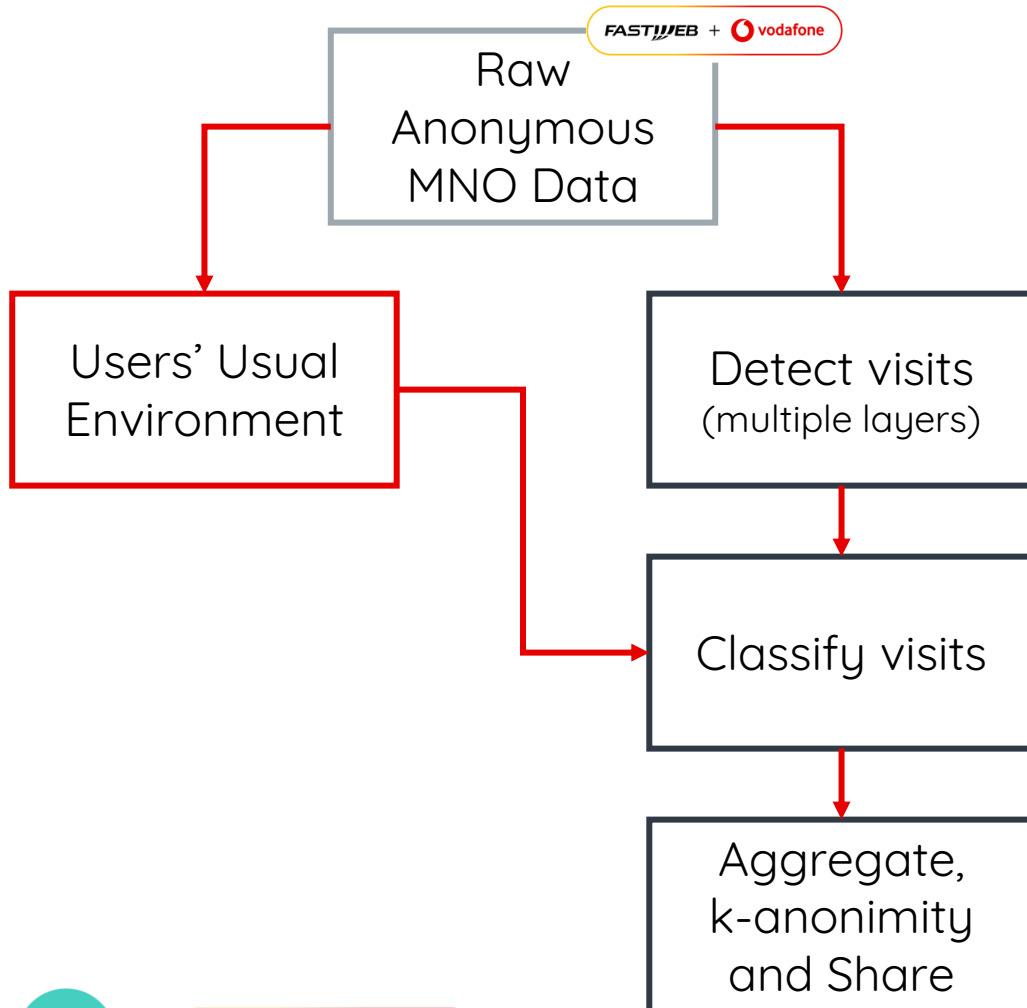
$$\textit{Tourism Index} = \frac{\textit{Tourist presence}}{\textit{Residents}}$$

## LIMITS OF OFFICIAL STATISTICS

1. Limited granularity
2. Require time to collect & validate
3. Little coverage of same-day visitors



# MNO BIG DATA PROJECT: UNDER THE HOOD



Vodafone Italy collects **network logs** (originally for quality analysis).

These data **can provide insights on people** behaviour, if processed accordingly:

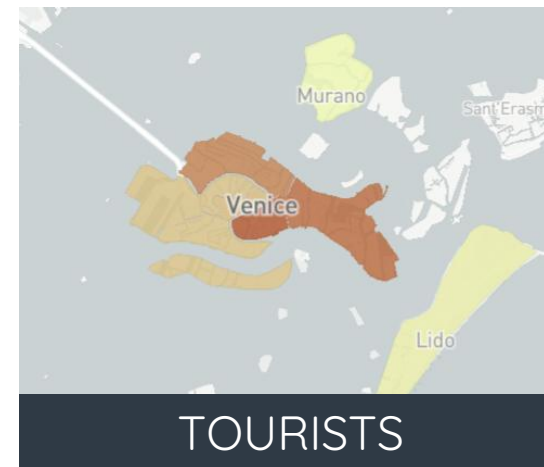
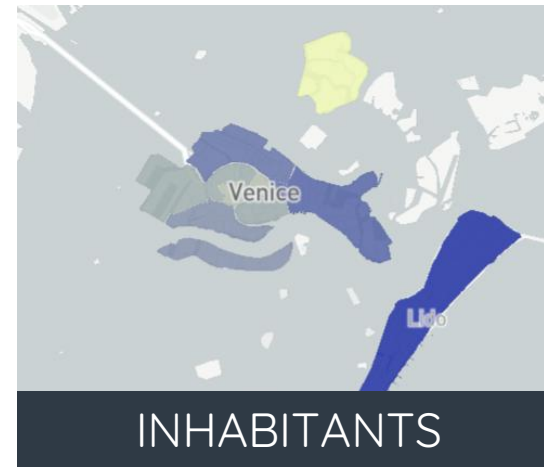
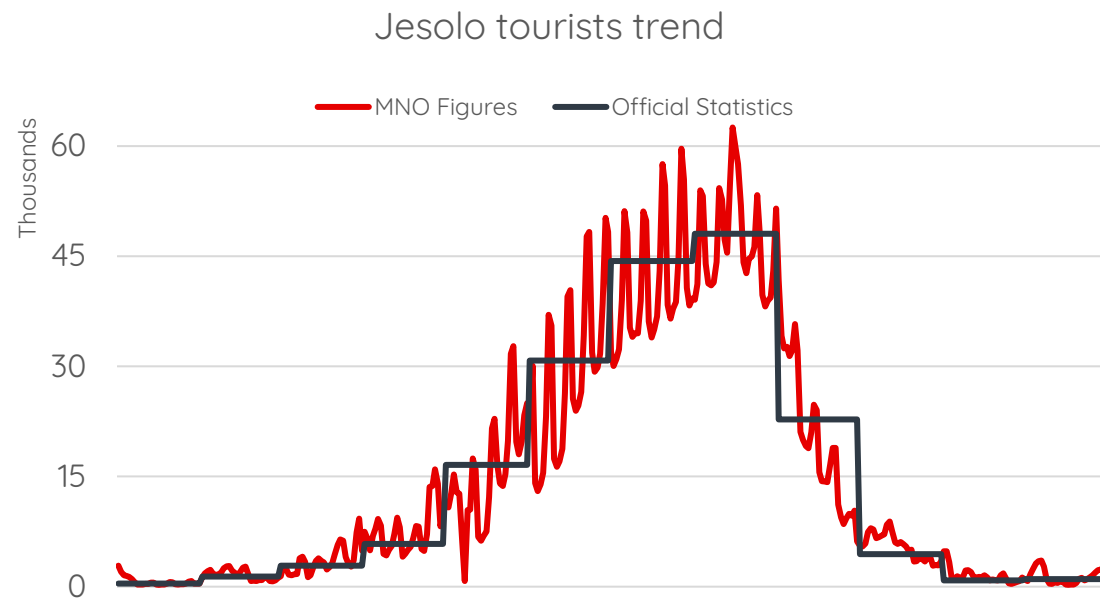
1. We **pre-process** data → **users' characteristics** (i.e. Usual Environment).
2. We detect **visits** in target area (i.e. Venice's Sestrieri).
3. By matching visits & characteristics we classify: **inhabitants, usual visitors, tourists, same day visitors**.
4. Data are then aggregated and fully anonymized before sharing.



# WHAT CAN MNO BIG DATA PROVIDE?

MNO Big Data can provide:

- Spatially detailed analytics (i.e. sub-municipal)
- Time detailed analytics (up to minute level)
- Monitor and compare different users' groups



# DRILLING DOWN OVER OVERTOURISM

## TIME VARIABILITY

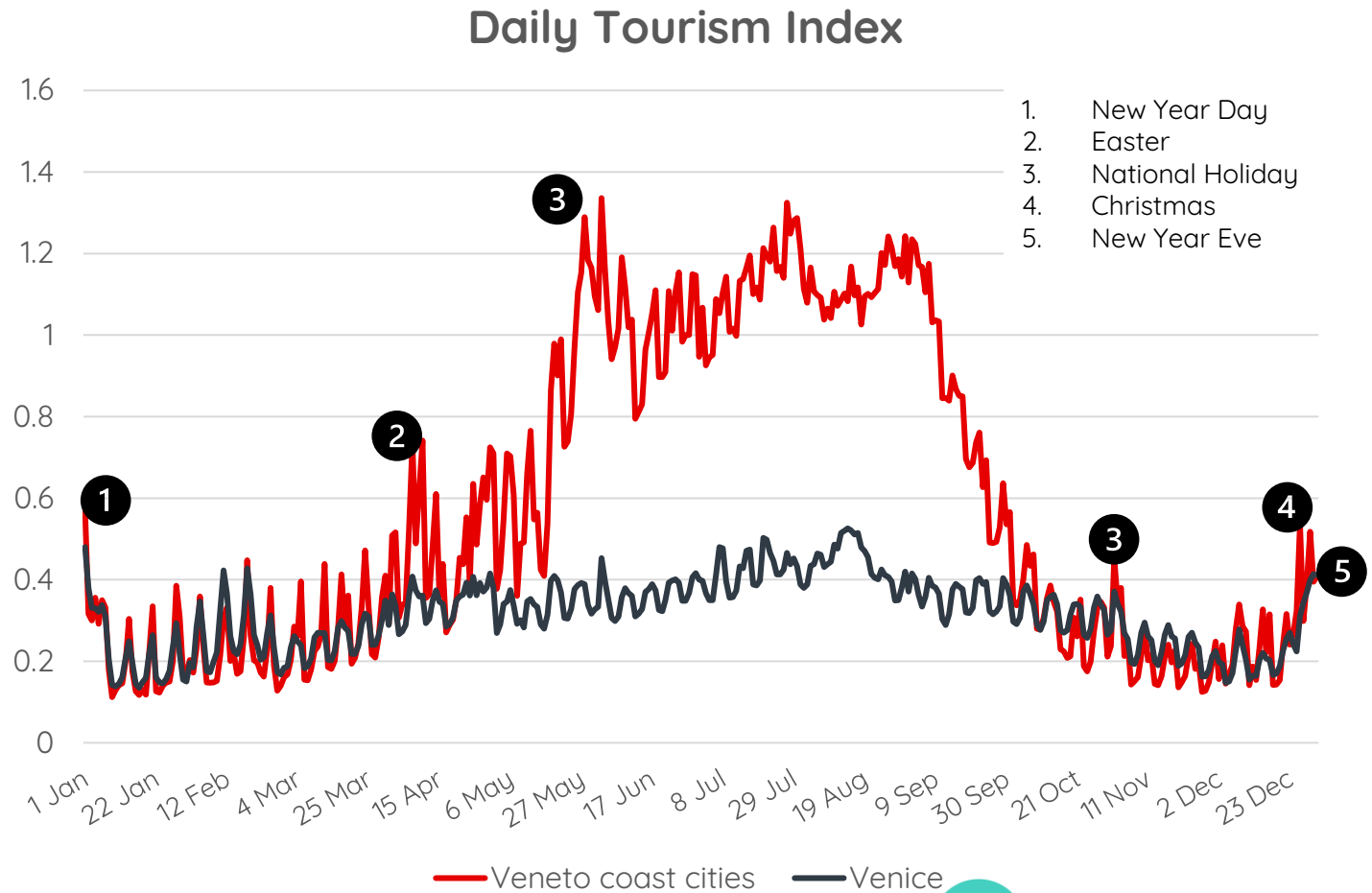
$$Tourism\ Index_d = \frac{T_d + S_d}{I_d + W_d + H_d} (*)$$

### KEY TAKEOUTS:

- In summer, visitors weigh more on coast cities than Venice
- Visitors weight is greater on Weekends amplify visitor presence
- Holidays further increase pressure

(\*) on day **d**  
**T**: tourism index  
**T**: number of tourists  
**S**: number of same day visitors

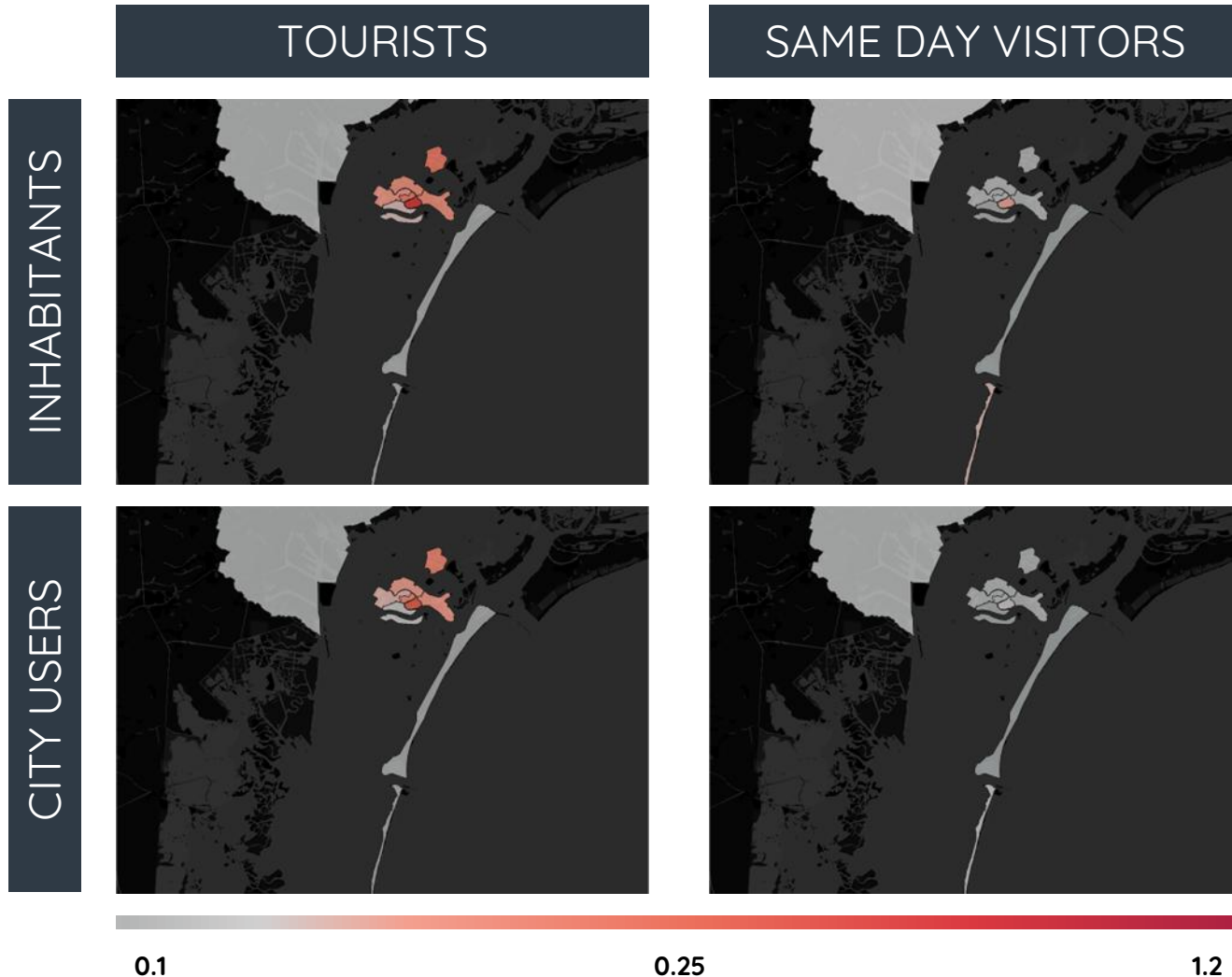
**I**: number of inhabitants  
**W**: number of workers  
**H**: number of habitual visitors



Data sources: Vodafone Analytics



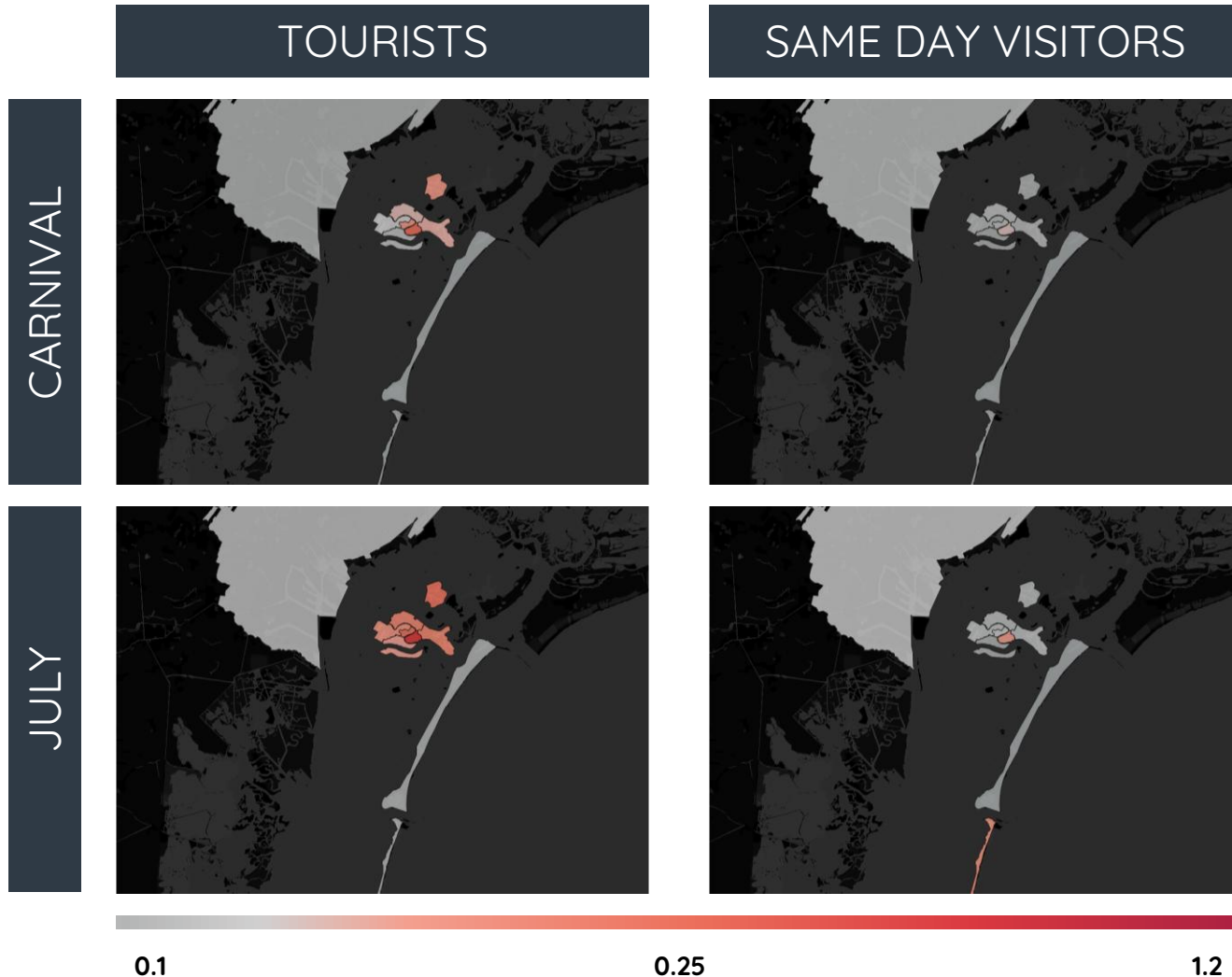
# TOURISTS VS SAME DAY VISITORS



Comparing same-day visitors and tourists, with/without usual visitors:

1. Same-day visitors increase the pressure on main touristic areas
2. Considering usual visitors and inhabitants lowers the overall index, but highlights the concentration of tourists in a few hotspots

# TOURISTS VS SAME DAY VISITORS



Comparing same-day visitors and tourists (with usual visitors):

1. Tourists are more concentrated in carnival, they are more distributed in summer
2. Same-day visitors are clustered in “Sestriere di San Marco”, they explore “Pellestrina” in summer



# CONCLUSIONS

## MNO BIG DATA PROS:

- They can provide fine-grained statistics:
  - High Time Resolution (i.e. daily data)
  - High Space Resolution (i.e. sub-municipal level)
- They can be used to investigate ad-hoc or unknown phenomena (i.e. custom definitions, same day visitors)
- Their results can be reproducible and timely

## MNO BIG DATA CONS:

- Their figures may differ from official statistics
- Sometimes providing formal definitions may not be straightforward
- Some data knowledge and domain knowledge are required to make them actionable



# ACKNOWLEDGEMENTS



**FASTWEB** +  **vodafone**



**Motion Analytica**

Insights from people & things in motion